

## What you want is not in the box

Guaranteed performance, reliability and hygiene come standard with every Alfa Laval Service offering





## Optimal performance demands more than parts

We've got your process covered. Alfa Laval Service is your one-stop resource for parts you can always depend on and a partner network that provides support whenever you need it. We guarantee the quality and reliability of all our Alfa Laval Genuine Spare Parts. Each one is engineered to the highest standards to ensure downtime is minimized and efficiency maximized. That also guarantees you avoid contamination and maintain the quality and safety of your product. With a network of sales and channel partners backed by Alfa Laval competence centres, all your service needs are handled quickly to keep your plant up and running.

Our valves, heat exchangers and pumps are fine-tuned labs to get the most out of your process. With Alfa Laval Service Kits, you have all the spare parts you need in just one box. What you won't see in the box are the industry leading experts who stand behind every part. They ensure each part is engineered to the right specifications and meets all certification requirements. By ordering an Alfa Laval Service Kit, you'll have all the right parts on hand to make quick repairs. When you

use the right parts, they don't need to be replaced as often.

With Alfa Laval, you get the best parts in the business – all through one contact – along with a helping hand, any time you need one. Add in the peace of mind that comes with a name you can trust, and you'll start to see just how much more you get with Alfa Laval.

# You aren't buying parts, you're buying expertise

#### We help you get the most out of every part

The little things you don't see make a big difference. Little things like the specific degree your heat exchanger needs to transfer, the exact tolerances needed in your valves, or the fact that you can simply pick up the phone and get help from our network of channel partners when you need it – 24 hours a day, 7 days a week.

But you won't need to do that very often. Our experts and channel partners are as knowledgeable about your industry as anyone in the business. Which means they get the job done quickly and get it right the first time, eliminating the need for costly callbacks and production stops. We make sure they stay knowledgeable with our ongoing training program. We also offer training sessions for your employees, allowing you to save time and money by doing more yourself on the spot, as it's needed.

Our experience and expertise are built into every one of our Alfa Laval Genuine Spare Parts. Every pump, valve, heat exchanger and tank-cleaning machine is made with precision to ensure they perform exactly as they should – and won't leave you with any unwelcome surprises. This precision also ensures your plant maintains the highest



standard of hygiene and that you never compromise on the quality of your end product.

### Certification is almost as demanding as your customers. We make it simple.

You know the regulations in the industry are tough. When you're dealing with the milk people drink every morning, the food they feed their families or the medicine that keeps them healthy, the regulations should be tough – even if they can be a headache sometimes. But with Alfa Laval Service, achieving and maintaining certification is painless.

Alfa Laval's top quality parts are engineered based on the best research and with the highest quality materials available. We don't leave any room for doubt about meeting standards or maintaining quality. We guarantee our parts meet all of your requirements for certification (e.g. FDA, EHEDG, 3A) so you don't have to lose a wink of sleep

over it. Furthermore, Alfa Laval complies with EU-directive 1935/2004/EC, which requires the traceability of materials and articles intended to come in contact with food.

#### A long history of going above and beyond

Our global presence and extensive network of sales and working channel partners ensure you have experts on hand in your backyard – whenever you need them. Our knowledge base is perpetually growing, thanks to our commitment to Research & Development and our continual training of our employees, channel partners and customers. In nearly 100 countries, customers rely on Alfa Laval and our channel partners to deliver not only superior parts, but everything it takes to optimize performance - and we've been doing it for more than a century.



#### About Alfa Laval

Alfa Laval is a leading global provider of specialized products and engineered solutions. Our equipment, systems and services are dedicated to helping customers optimize the performance of their processes. Time and time again.

We help our customers to heat, cool, separate and transport products such as oil, water, chemicals, beverages, foodstuffs, starch and pharmaceuticals.

Our worldwide organization works closely with customers in almost 100 countries to help them stay ahead.

#### How to contact Alfa Laval

For up-to-date Alfa Laval contact information for all countries, please visit our website at www.alfalaval.com

