



What you want  
is not in the box

...but what's in the box will help

You want performance  
— not parts

If you're like most, you see replacement shaft seals as an unfortunate necessity. After all, spare parts offer a quick fix when problems arise, so that you and your pumps can get back to regular production.

But it doesn't have to be that way.

Instead of problems, you could be focusing on pump performance.

#### **Total assurance**

Alfa Laval is the ideal choice when it comes to reducing spare parts consumption and securing the performance of your centrifugal and rotary lobe pumps. Drawing on our extensive knowledge of fluids and pump applications, we provide a complete solution that prevents unnecessary stops, limits part replacements, extends pump lifetime and improves your bottom line.

Precision-engineered parts are part of that solution, as are our in-depth training, resources and support.

All totalled, the choice of Alfa Laval brings you greater peace of mind and more undisturbed production. And while the need for spare parts will never disappear, you will get more value out of every part that you purchase.

The image features several Alfa Laval mechanical components, including shaft seals and O-rings, arranged in a circular pattern. In the bottom right, there is a white service kit bag with the Alfa Laval logo and the website address www.alfalaval.com. The text 'A full package of benefits' is centered in a large, thin, sans-serif font.

# A full package of benefits

At the heart of Alfa Laval's offering are the best quality parts. Optimized to fit your product and application, they give you maximum benefit from each production hour – and a maximum number of production hours per part.

Our shaft seals, for example, are precisely machined to the correct tolerances and original specifications. Available in a wide variety of configurations and specially engineered materials, they provide perfect interoperability and just the right leakage for smooth, long-term operation.

Our own fluid analysis lab ensures the right design characteristics, while EHEDG, 3A and FDA certifications ensure the highest standards of hygiene.

## **Combined strengths**

For ease and economy, our precision-engineered parts are organized into convenient Service Kits. These contain all the parts you need to maintain your centrifugal or rotary lobe pumps, as well as exploded-view drawings and fitting instructions for easy service.

With the necessary parts and guidance under a single order number – and at a price lower than that of the individual items – our Service Kits ensure long-term operation while keeping your order process short.

# Your link to added value



Complementing our parts is a wide range of Alfa Laval resources, many of which can further optimize your business. Our online ordering system, for example, gives you easy access to the parts and Service Kits you need.

In addition, you can count on our top-notch support, both in technical issues and in the area of warranties and claims. Manuals, training and maintenance DVDs are all on hand whenever you need them.

## **From problems to prevention**

The greatest security – and the greatest reduction in spare parts consumption – is achieved by switching from problem-based to preventive maintenance. Alfa Laval service engineers are experts in downtime prevention, and that expertise can be passed on to you in the form of maintenance guidelines.

For further added value, you can sign an Alfa Laval Performance Agreement to cover both parts and regular service. Such an agreement not only gives you peace of mind, but also makes it easy to plan your budget and downtime.

## **Alfa Laval in brief**

Alfa Laval is a leading global provider of specialized products and engineered solutions.

Our equipment, systems and services are dedicated to helping customers optimize the performance of their processes. Time and time again.

We help our customers to heat, cool, separate and transport products such as oil, water, chemicals, beverages, foodstuffs, starch and pharmaceuticals.

Our worldwide organization works closely with customers in almost 100 countries to help them stay ahead.

## **How to contact Alfa Laval**

Up-to-date Alfa Laval contact details for all countries are always available on our website at [www.alfalaval.com](http://www.alfalaval.com)



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