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Alfa Laval expands its offering for tankers by acquiring tank cleaning leader Scanjet

Alfa Laval has signed an agreement to acquire Scanjet, a leading supplier of marine tank cleaning equipment. The deal adds Scanjet's intelligent tank management solutions to Alfa Laval's already broad tanker offering, creating a complete portfolio for cargo tank needs.

A half-century of tank cleaning expertise

Scanjet is today's leader in tank cleaning and possesses more than 50 years of experience. Through customer-driven product development, the company has expanded from fixed and portable tank cleaning equipment into intelligent tank management. Scanjet's solutions and organization will become part of Alfa Laval per an agreement signed on 16 June 2022.

"Scanjet is a tank cleaning innovator with exciting developments in the pipeline," says Alfa Laval's Peter Nielsen, President of Marine Separation & Heat Transfer, whose business unit will receive the acquisition. "For tanker owners and many other marine customers, there will be valuable synergies when Scanjet solutions enter the Alfa Laval portfolio."

"Alfa Laval is the ideal place for Scanjet's journey to continue," says Magnus Wallin, CEO of Scanjet. "Our companies have leading marine offerings that complement and strengthen each other. Above all, we share the ambition to exceed customer needs."

Comprehensive cargo tank solutions

Scanjet's technology will complete a portfolio for every cargo tank need, joining Framo submersible cargo pumps, Smit inert gas systems and other Alfa Laval solutions. In addition to tank cleaning equipment, Scanjet's offering comprises the unique ITAMA system for intelligent tank management. The ITAMA system integrates key aspects of tank maintenance, from tank cleaning to real-time monitoring of tank level, temperature and pressure.

"Besides safeguarding the cargo and vessel, optimized tank management contributes to sustainable shipping," says Nielsen. "For example, it reduces the water and energy consumption connected with tank cleaning. By gathering all tank-related solutions within the Alfa Laval portfolio, we will be able to support efficiency in every angle of cargo handling."

Combining global strengths

Like Alfa Laval, Scanjet is headquartered in Sweden and has a strong worldwide presence. The company has manufacturing in Sweden, Poland and Indonesia, with additional assembly sites in Norway and the UK. These facilities will be incorporated into Alfa Laval's existing operations, along with Scanjet's over 150 technical, application and service experts.

"We look forward to becoming part of an even larger team," says Magnus Wallin. "Scanjet customers have long valued our ongoing support, and our capabilities will be amplified by Alfa Laval's own global organization. Together, we will have a strong offering for tanker owners and new opportunities to serve them well over time."

To learn more about Scanjet's solutions for tank cleaning and tank management solutions, please visit: www.scanjet.se

To learn more about Alfa Laval's approach to meeting tanker needs, please visit: www.alfalaval.com/marine

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Editor's notes

This is Alfa Laval

Alfa Laval is a world leader in heat transfer, centrifugal separation and fluid handling, and is active in the areas of Energy, Marine, and Food & Water, offering its expertise, products, and service to a wide range of industries in some 100 countries. The company is committed to optimizing processes, creating responsible growth, and driving progress to support customers in achieving their business goals and sustainability targets.

Alfa Laval's innovative technologies are dedicated to purifying, refining, and reusing materials, promoting more responsible use of natural resources. They contribute to improved energy efficiency and heat recovery, better water treatment, and reduced emissions. Thereby, Alfa Laval is not only accelerating success for its customers, but also for people and the planet. Making the world better, every day.

Alfa Laval has 17,900 employees. Annual sales in 2021 were SEK 40.9 billion (approx. EUR 4 billion). The company is listed on Nasdaq Stockholm.

www.alfalaval.com