



### Interim Report Q2 2005

- Orders received and margins
- Highlights
- Development per segment
- Geographical development
- Financials
- Outlook

Mr. Lars Renström President and CEO Alfa Laval Group

### Key figures

### April – June 2005

- Orders received up 9%
- Net sales up 7%
- Adjusted EBITA MSEK 422 (420)
  - Negative currency effect MSEK 39

### January – June 2005

- Orders received up 7%
- Net sales up 7%
- Adjusted EBITA MSEK 752 (803)
  - Negative currency effect MSEK 81

### Orders received



= rolling twelwe months value

= % development compared with the same quarter the year before www.alfalaval.com

# Order analysis

	Apr – Jun 05
2004 (SEK million)	4,174
Structural change, %	+ 2
Currency effects,%	+ 1
Organic development, %	+ 7
Total, %	+10
2005 (SEK million)	4,574

## Adjusted EBITA / margin \*

### SEK million and in percent of sales



<sup>\*</sup> Adjusted EBITA – "Earnings before interests, taxes, amortization of goodwill and step up values and comparison distortion items."



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# Highlights

April – June 2005

Currency

### Highlights

### April – June 2005

- Currency
- Big orders
  - Central cooling in Saudi Arabia,
     order value: SEK 100 million
  - Drinking water project in Pakistan, order value: SEK 100 million



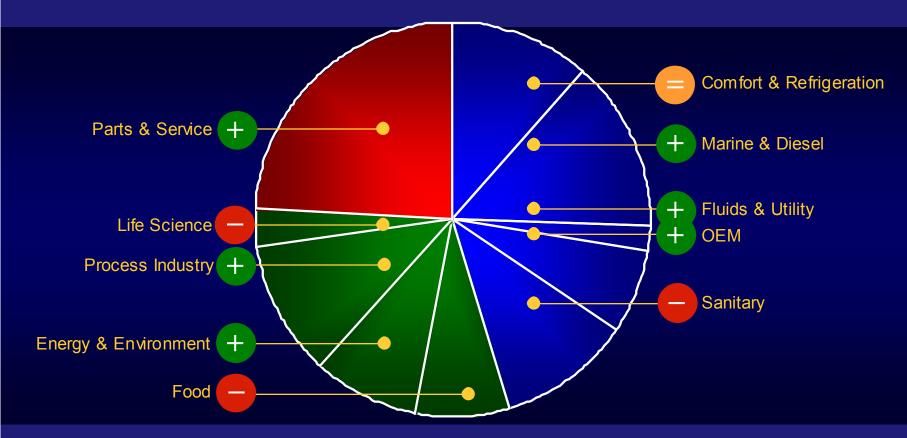
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# Orders received by Segment

April – June 2005, at constant rates



### Process Industry

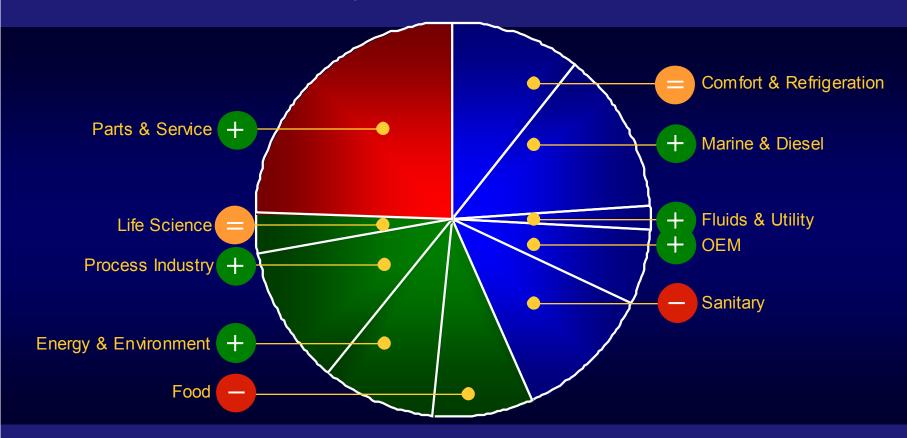


### The T50 plate heat exchanger

- Probably the largest gasketed PHE in the world
- Newly developed plate system for better performance
- \* Main application: Central cooling

# Orders received by Segment

January - June 2005, at constant rates





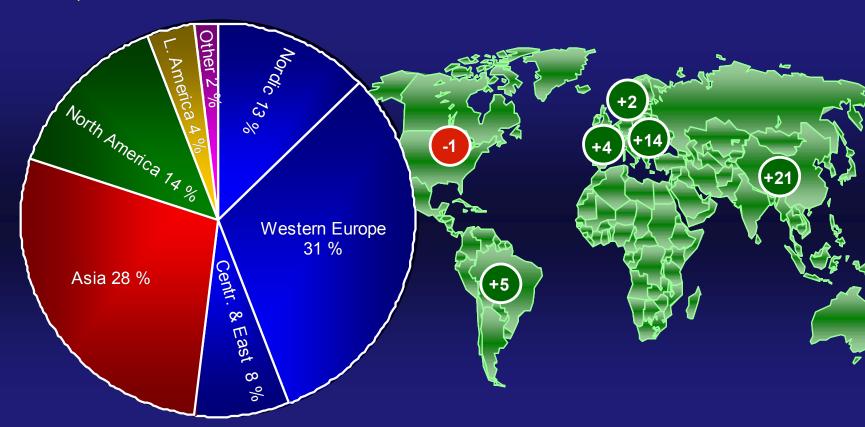
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# Orders received by Region

April – June 2005, at constant rates



### Highlights Americas

April – June 2005, at constant rates

#### North America

Continued growth in the US
 all segments above 2004
 except Sanitary

#### Latin America

- Good development in Equipment Division
- High growth in Parts & Service



## Highlights Europe

April – June 2005, at constant rates

#### Western Europe incl. Nordic

- MidEurope and UK above
- Strong Parts & Service

#### **Central and Eastern Europe**

- Generally good demand in Russia
- Increase in project orders in Ukraine and Czech Republic
- Strong growth for Parts & Service



### Highlights Asia

April – June 2005, at constant rates

#### Asia

 Very strong order intake in China – in spite of slow project business

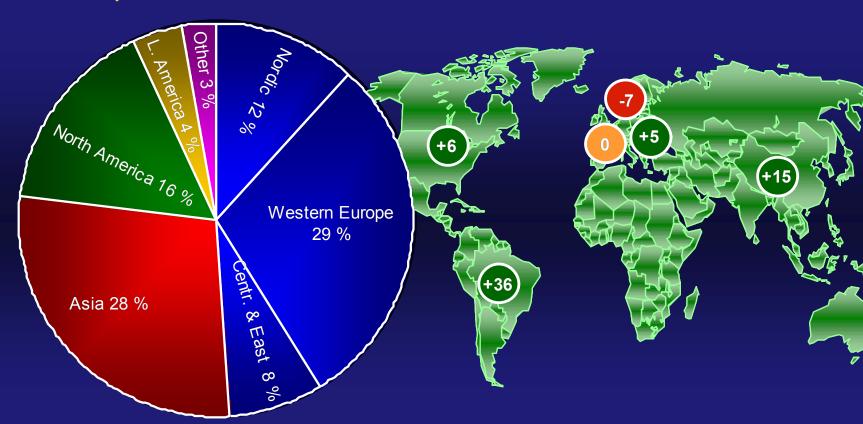
 High investment level in the Middle East

Good growth in Parts & Service



## Orders received by Region

January – June 2005, at constant rates





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Mr. Thomas Thuresson CFO Alfa Laval Group

# Highlights

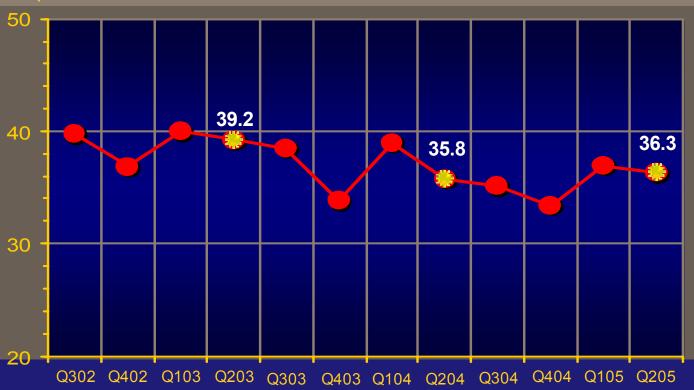
SEK million	Apr – Jun 05
Order intake	4,574
Net sales	4,101
Adjusted EBITA	422
Adjusted EBITA-margin	10.3%

# Adjusted EBITA

SEK million	Apr – Jun 05
2004	420
2005	422
Deviation	2
FX. translation	+ 2
FX. transaction	- 41
Deviation excl FX	41

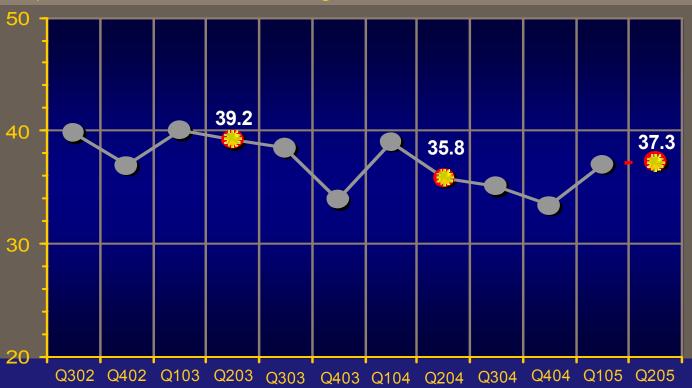
# Gross profit margin

### In percent of sales



# Gross profit margin

In percent of sales, excluding FX-transactions Q205



# Highlights

SEK million	Apr – Jun 05
Order intake	4,574
Net sales	4,101
Adjusted EBITA	422
Adjusted EBITA-margin	10.3%
Profit before tax	342

### Taxes

	_	Jan-Jun
SEK million		2005
Profit after financial items, SEK million 418 - taxes, 32% average		- 134
Major adjustment items		
<ul><li>loss making countries</li><li>loss carry forwards</li><li>pre-period adjustments</li></ul>		+ 24
Other items		+ 8
Taxes according to P&L		102
- in % of PBT		24.5

Note: Average tax rate going forward 32%

# Earnings per share

	Q2 2005	<i>IFRS</i> <b>Q2 2004</b>	H1 2005	<i>IFRS</i> H1 2004
Earnings	2.17	1.80	2.65	3.18
Earnings excluding goodwill and step-up	2.60	2.25	3.53	4.08

# Highlights

SEK million	Apr – Jun 05
Order intake	4,574
Net sales	4,101
Adjusted EBITA	422
Adjusted EBITA-margin	10.3%
Profit before tax	342
Cash flow from operating activities	277
ROCE	20.7%
Excl. step-up and goodwill approx. 51.5%	

### Cash-flow statement

SEK million	H1 2005	H1 2004
Cash flows from		
- operating activities	294	503
- investing activities	-544	- 27
Financial net paid	-113	- 68
Dividends	-530	-447
Total <sup>—</sup>	-894	- 39
Pro Forma Free-cash-flow*	62	318

<sup>\*</sup>Incl. operating activities, capital expenditure (excl. product rights), provisions and financial net paid.

## Foreign exchange

#### Estimated impact on adjusted EBIT A from Fx. fluctuations

SEK million	Q2 2005	H1 2005	WY 05*
Translation effect	+ 2	- 7	- 10
Transaction effect	- 41	- 74	- 160
Total	- 39	- 81	- 170

\*Based on EUR/USD 1.21 and EUR/SEK 9.25



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### Outlook for the near future

Alfa Laval is expecting ...

...a continued demand on the present high level.

...that the current high price level for some raw materials will remain, at least short term.

