

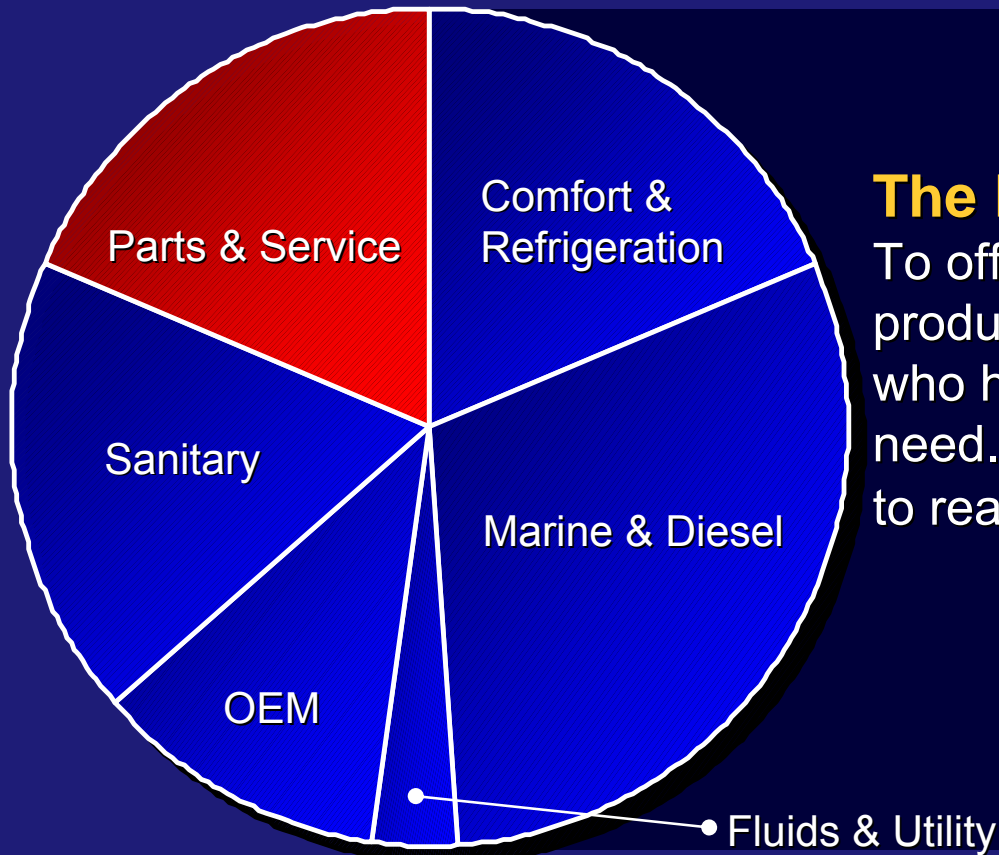
ALFA
LFA



The Equipment Division

Mr. Svante Karlsson
Executive Vice President
Alfa Laval Group

Focus on customer segments

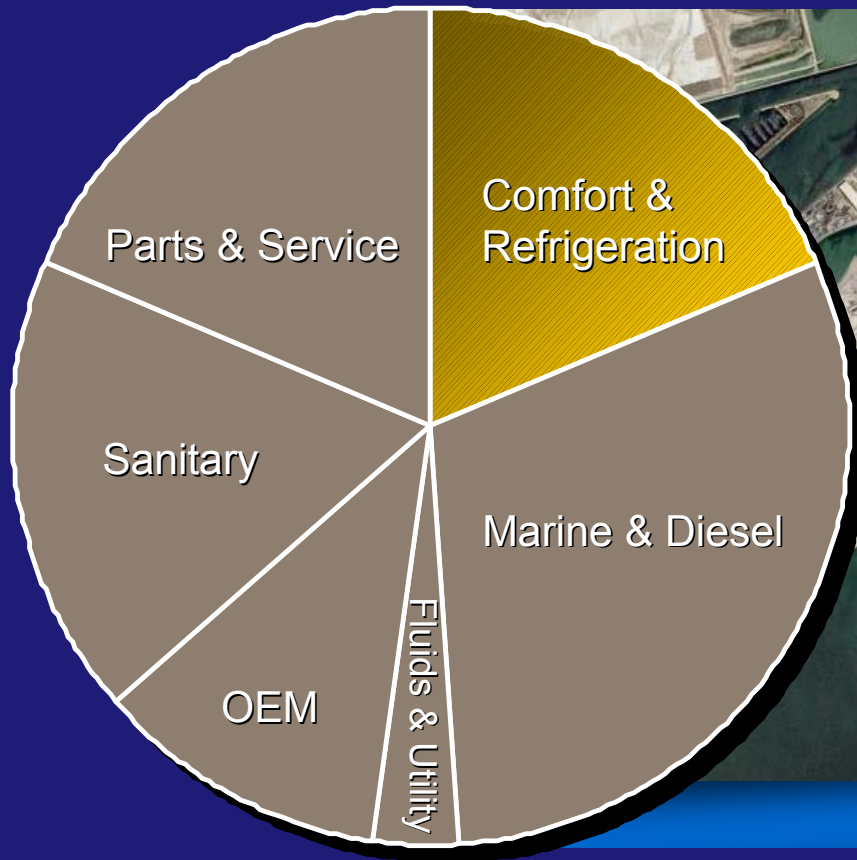


Orders received January – September 2007

The Equipment Division

To offer a range of high-performance products and solutions for customers who have a well-defined and regular need. A multiple sales channel strategy to reach end-users.

Focus on customer segments



Comfort & Refrigeration

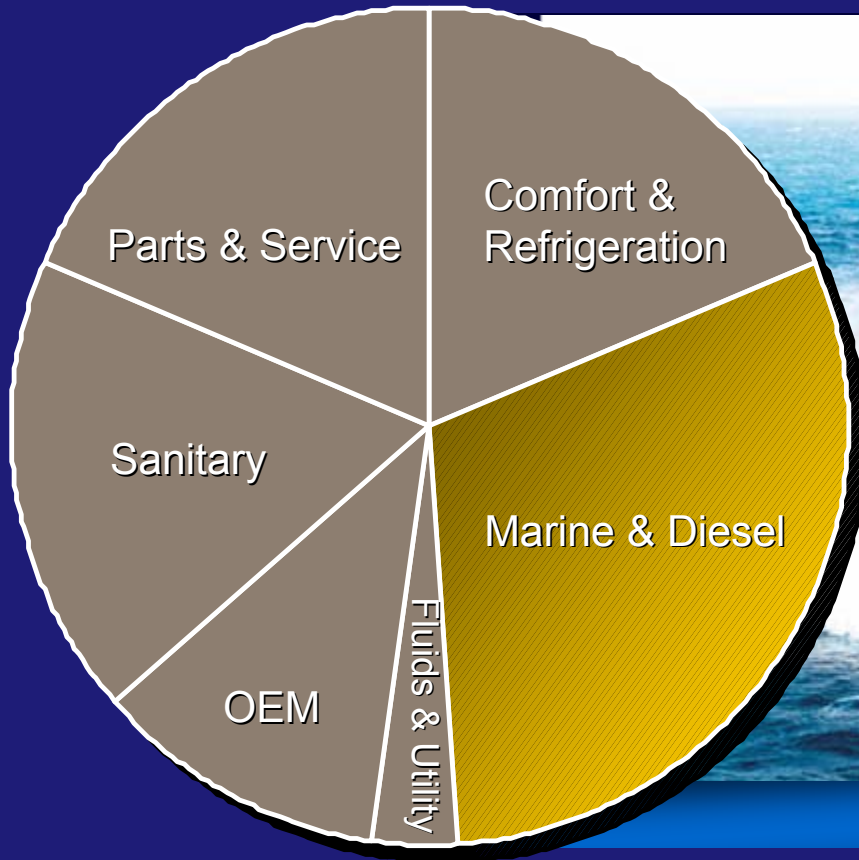
Orders received January – September 2007

Our Vision in Air heat exchangers

To become the global leader in
Air Heat Exchangers Quality Solutions



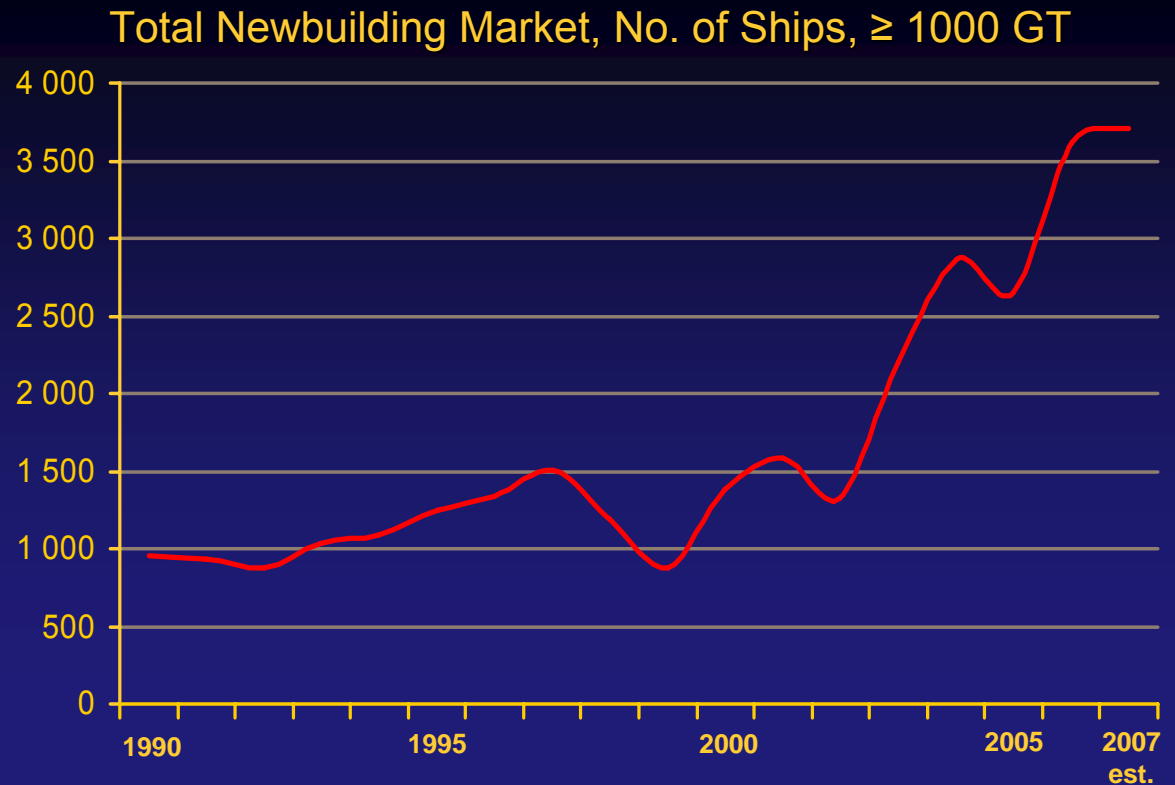
Focus on customer segments



Marine & Diesel

Orders received January – September 2007

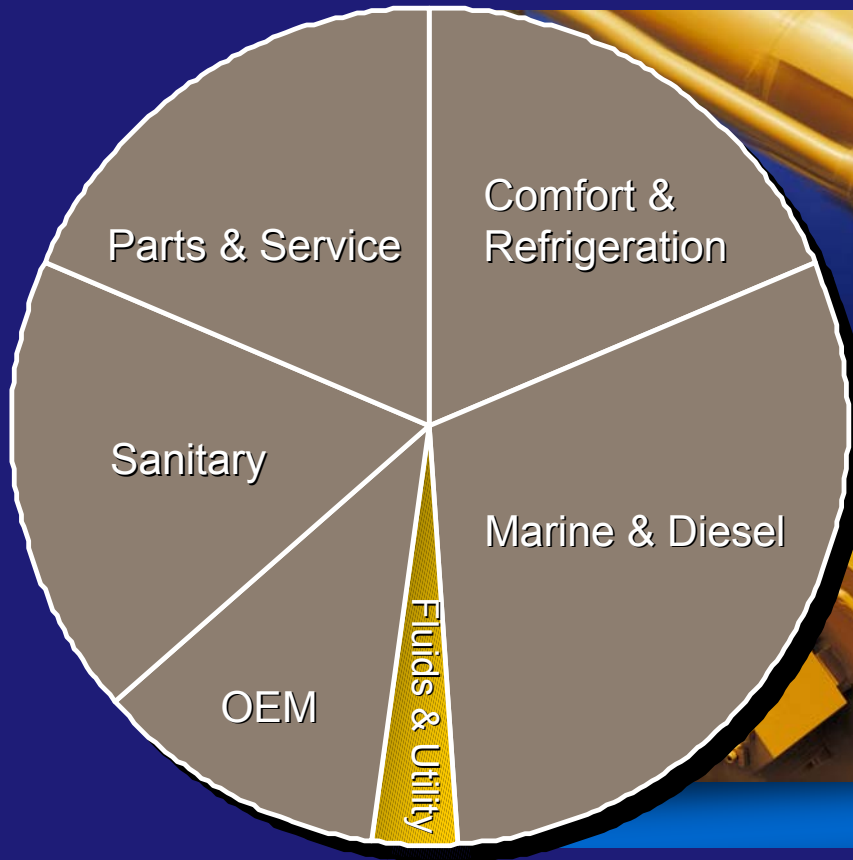
Contracting of ships



Source: LR Fairplay mid-2007, Bastiansen/Clarkson mid-2007

www.alfalaval.com

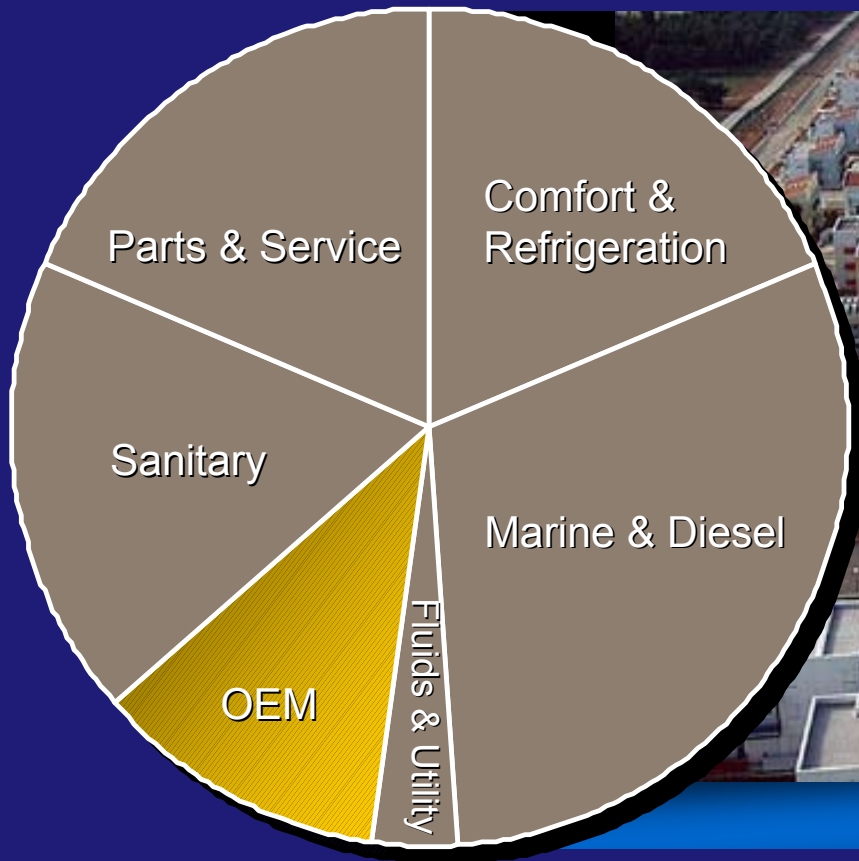
Focus on customer segments



Fluids & Utility

Orders received January – September 2007

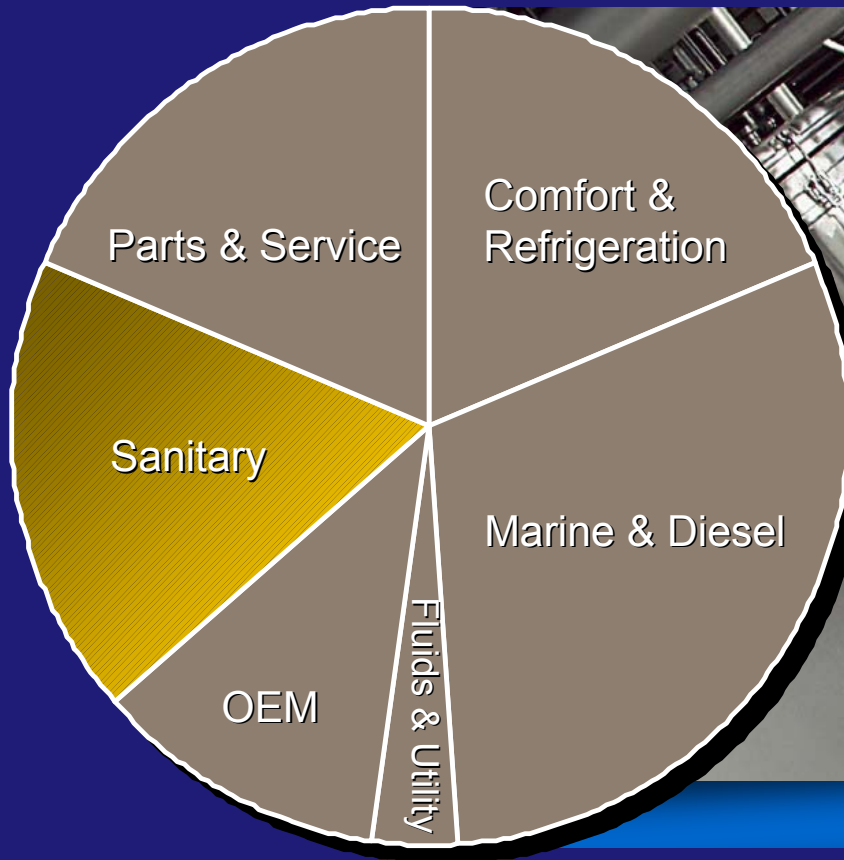
Focus on customer segments



OEM

Orders received January – September 2007

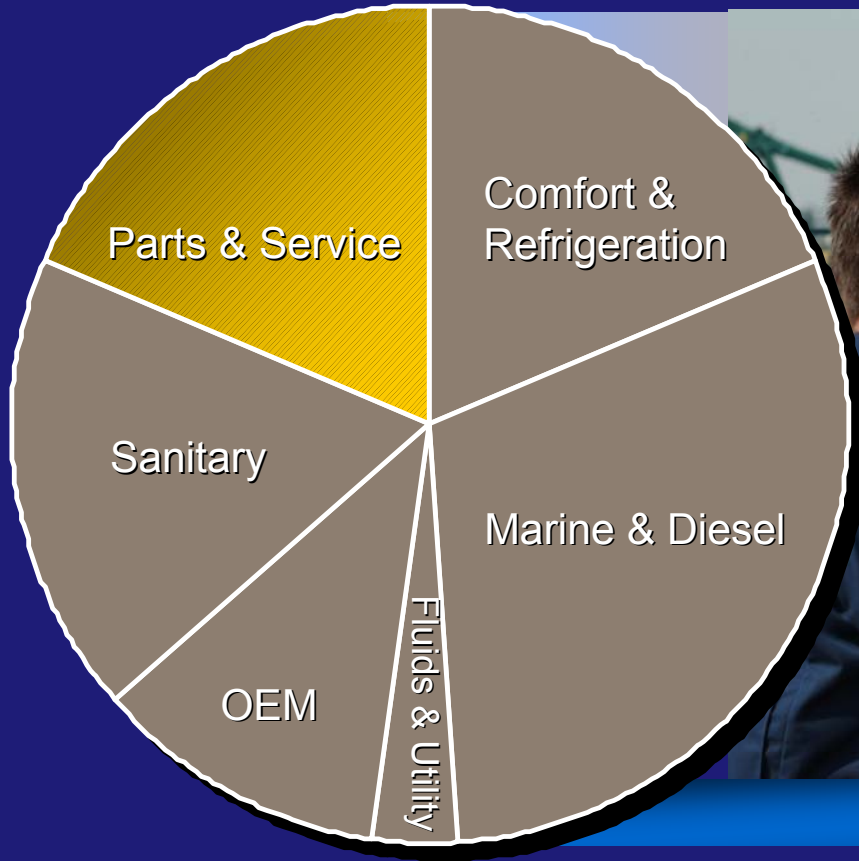
Focus on customer segments



Sanitary

Orders received January – September 2007

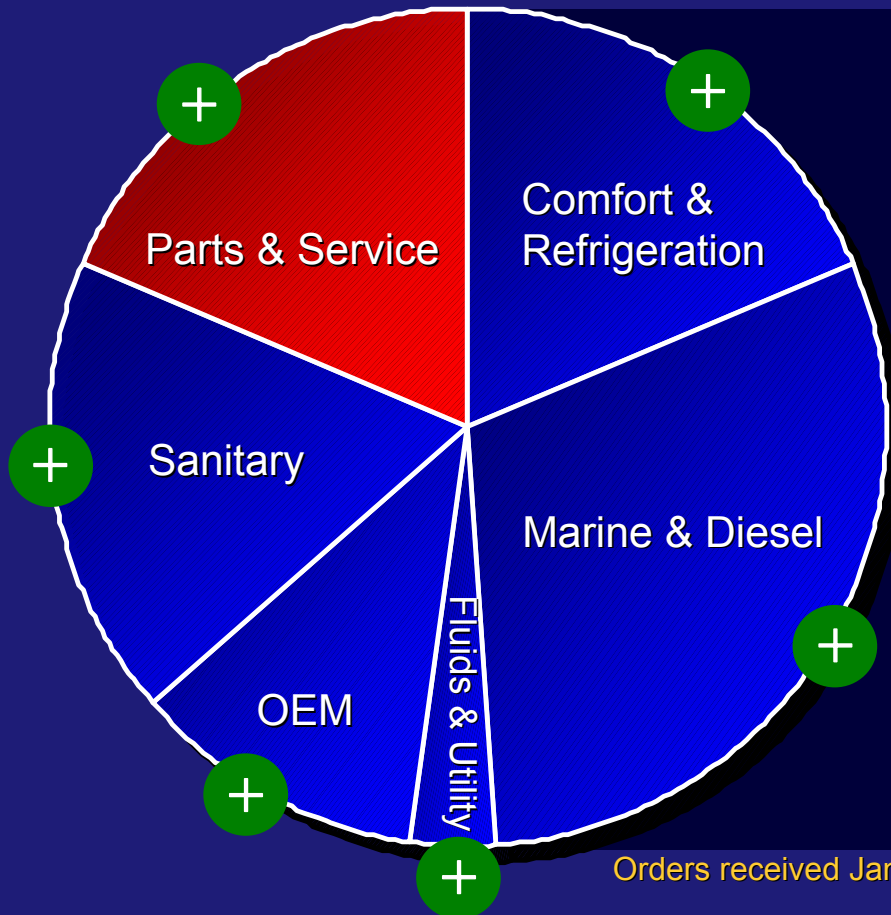
Focus on customer segments



Parts & Service

Orders received January – September 2007

Focus on customer segments



Orders received January – September 2007

The Equipment Division

- * Generally good business climate
- * Growing marine market
- * Refrigeration and cooling market continue to grow
- * Parts & Service steady growth

ALFA
LFA