Alfa Laval training for engineering partners is securing skills and capacity for ballast water treatment retrofits

**The retrofit market for ballast water treatment systems is poised to boom in the coming years. To ensure that requisite design and installation skills are in place to meet the demand, Alfa Laval is actively training its network of engineering partners for Alfa Laval PureBallast.**

When the retrofit market for ballast water treatment systems gains speed, the ability of suppliers to deliver treatment systems will only be one part of satisfying it. Specific knowledge and skills will also have to be in place among design and installation partners. For this reason, Alfa Laval has developed a comprehensive training programme for engineering companies preparing to work with PureBallast.

“Alfa Laval is bolstering resources to meet the retrofit boom,” says Stephen Westerling Greer, Global Business Manager for PureBallast. “Alfa Laval will be ready, not only with the technical solutions, but also with an internal network of well-trained engineers and a strong external network of engineering partners.”

**Building knowledge and cooperation**

Alfa Laval’s multi-day training courses cover all technical aspects affecting PureBallast design and installation. But they also deal with cooperation, workflow and documentation handling, so as to ensure a smooth process along with a technically correct result.

“Engineering companies are keen to prepare for what’s coming, and they want access to the deep insights Alfa Laval has gained in many years of working with retrofit solutions in ballast water treatment,” says Westerling Greer, who notes that the courses in February and March alone involve 40 participants from 14 companies, representing 11 countries worldwide. He adds, “The participants are as focused on building a strong working relationship with Alfa Laval as we are on securing our global retrofit capacity. For all of us, this is a key investment in the future and in the peace of mind of our customers in ballast water treatment.”

To learn more about Alfa Laval PureBallast and Alfa Laval’s approach to ballast water treatment, visit www.alfalaval.com/marine

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**Editor’s notes**

About PureBallast

PureBallast is a ballast water treatment system sold and serviced by Alfa Laval. A vital component of the system is the Enhanced UV Reactor, which was developed jointly by Alfa Laval and Wallenius Water based on Wallenius Water Technology.

About Alfa Laval

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

The company’s equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce food and beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

Alfa Laval’s products are also used in power plants, aboard ships, in oil and gas exploration, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval’s worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena.

Alfa Laval is listed on Nasdaq OMX, and, in 2014, posted annual sales of about SEK 35.1 billion (approx. 3.85 billion Euros). The company has about 18 000 employees.

[www.alfalaval.com](http://www.alfalaval.com)