



# Advancing performance

## Service Agreements for food decanters

With an Alfa Laval Service Agreement you ensure outstanding performance from your Alfa Laval decanter and minimal total cost of ownership. Tailored to your priorities and requirements, a service agreement is the ideal maintenance solution from the original manufacturer of your equipment.

### **Prioritized, planned service at a predictable cost**

Entering into a service agreement with Alfa Laval means you will have full control of your future maintenance costs, making budgeting easier and more accurate. We take care of all the planning and inform you well in advance of the next service. Should you require our support for unplanned events, our global network of field service engineers and service centres are standing by to assist you at very short notice.

### **A tailored solution for maximum reliability and uptime**

As the manufacturer of your decanter we know exactly how to maintain it in top condition for maximum operating reliability and low total cost of ownership. With an Alfa Laval Service Agreement you get a complete service solution that is tailored to your specific situation and requirements. It can include any of our services – from traditional maintenance to specialized services such as performance audits and upgrades.

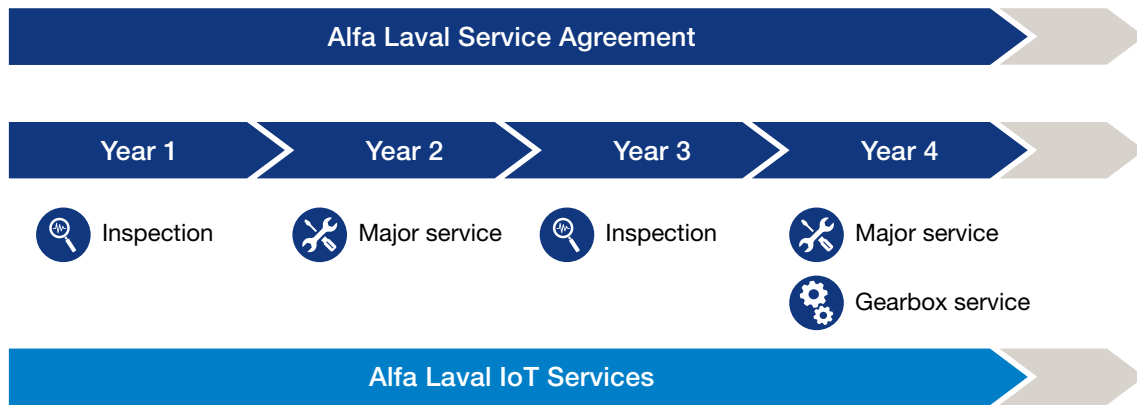
### **Access to Alfa Laval's IoT Services**

Alfa Laval offers a range of IoT services that add new possibilities to your decanter. These include remote support and monitoring, condition monitoring and predictive maintenance. The results are lower service costs, maximum operating reliability and longer uptime.

These services are available exclusively to our service agreement customers, and you can learn more about them on [our website](#). Scan the QR code below to learn more.



## Example



### Increased productivity and lower costs

A Brazilian sugar and ethanol producer was suffering from frequent unplanned shutdowns due to equipment failure. This had a devastating effect on productivity and maintenance costs. The company entered into a service agreement after engineers from Alfa Laval had analysed the situation and suggested appropriate measures. Within the first nine months the company had eliminated unplanned downtime and reduced annual operating costs by 100,000 Euros. Read the full story on [our website](#) by scanning the QR code below.



### Get in touch

Contact your local Alfa Laval representative to discuss how you can benefit from an Alfa Laval Service Agreement. You will get a quotation including a detailed list of suggested services, the total price and the terms and conditions. See our website at [www.alfalaval.com](http://www.alfalaval.com) for updated contact details.