



## NEWS RELEASE

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### Alfa Laval to supply fuel-conditioning systems for gas-driven vessels in breakthrough order

Alfa Laval – a world leader in heat transfer, centrifugal separation and fluid handling – has won its first order for a completely new and very robust compact heat exchanger for gas-fuel conditioning from the Korean shipbuilder Daewoo Shipbuilding & Marine Engineering (DSME). The order, booked in the Marine & Diesel Equipment Segment, has a value of approximately SEK 24 million and deliveries will start already this year and are expected to be completed in 2016.

The innovative compact Alfa Laval heat exchanger, a new addition to the marine portfolio for alternative fuels, can handle temperatures and pressures far beyond other welded plate heat exchangers. In this case, they will have a dual functionality since they will be installed onboard six LNG carriers to be built by DSME. There, they will re-liquefy the boil off gas from the tanks and simultaneously condition the fuel gas for the engine. The new Alfa Laval heat exchangers are also very well suited for other gas-driven vessel types, such as tankers, container ships etc.

"This order proves that Alfa Laval is a company that quickly reacts to changing customer demands by continuously adding new and innovative products to its offering," says Lars Renström, President and CEO of the Alfa Laval Group. "To the marine industry, we can now offer solutions to handle alternative fuels, such as liquefied natural gas, on top of our offering for diesel-driven vessels.

**Did you know that....** for Alfa Laval, the value opportunity per ship is the same - no matter the fuel used?

#### About Alfa Laval

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

The company's equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce food and

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beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

Alfa Laval's products are also used in power plants, aboard ships, oil and gas exploration, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval's worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena.

Alfa Laval is listed on Nasdaq OMX, and, in 2014, posted annual sales of about SEK 35.1 billion (approx. 3.85 billion Euros). The company has about 18 000 employees.

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