



## NEWS RELEASE

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### Alfa Laval appointed preferred supplier of ballast water treatment systems by a major Asian ship-owner

**Alfa Laval – a world leader in heat transfer, centrifugal separation and fluid handling – has been appointed the preferred supplier of ballast water treatment systems by a major ship-owner in Asia. The agreement is expected to generate orders worth approximately SEK 70 million until March 2016.**

Under the agreement, the Alfa Laval PureBallast systems, developed in cooperation with Wallenius Water, will be retrofitted onboard 33 vessels. Half of the order value will be booked this year and half in the first quarter of 2016. Deliveries will be spread out over three years, starting 2016.

“We have signed two preferred supplier agreements within a short period of time, both for PureBallast to be installed onboard existing ships,” says Lars Renström, President and CEO of the Alfa Laval Group. “It is an indication that the retrofit market is starting to open up.”

The “International Convention for the Control and Management of Ship’s Ballast Water & Sediments” will enter into force one year after being ratified by 30 states, representing 35 percent of the world’s tonnage. Today 44 states have ratified, representing 32.86 percent of the world’s tonnage.

**Did you know that...** Alfa Laval has been a leading supplier of ballast water treatment for more than 10 years?

#### **About Alfa Laval**

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

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The company's equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce food and beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

Alfa Laval's products are also used in power plants, aboard ships, oil and gas exploration, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval's worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena.

Alfa Laval is listed on Nasdaq OMX, and, in 2014, posted annual sales of about SEK 35.1 billion (approx. 3.85 billion Euros). The company has about 18 000 employees.

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