



NEWS RELEASE

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Alfa Laval Group
Box 73
SE-221 00 Lund
Sweden
Visit: Rudeboksvägen 1

Tel: +46 46 36 65 00
Fax: +46 46 32 35 79
www.alfalaval.com

Alfa Laval appointed preferred supplier of ballast water treatment systems by MSC, a world-leading container shipping company

Alfa Laval – a world leader in heat transfer, centrifugal separation and fluid handling – has been appointed the preferred supplier of ballast water treatment systems by the Mediterranean Shipping Company (MSC). The agreement is expected to generate orders worth approximately SEK 230 million until July 2016. Some SEK 125 million worth of orders are anticipated to be booked this year.

Under the agreement the Alfa Laval PureBallast systems, developed in cooperation with Wallenius Water, will be retrofitted on MSC's container vessels.

"This is an exciting opportunity to further strengthen our relationship with a leading company in the marine industry," says Lars Renström, President and CEO of the Alfa Laval Group. "It is also a clear sign that the retrofit market is starting to open up."

The "International Convention for the Control and Management of Ship's Ballast Water & Sediments" will enter into force one year after being ratified by 30 states, representing 35 percent of the world's tonnage. Today 44 states have ratified, representing 32.86 percent of the world's tonnage.

Did you know that... Alfa Laval has been a leading supplier of ballast water treatment for more than 10 years?

About Alfa Laval

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

The company's equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce food and

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beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

Alfa Laval's products are also used in power plants, aboard ships, oil and gas exploration, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval's worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena.

Alfa Laval is listed on Nasdaq OMX, and, in 2014, posted annual sales of about SEK 35.1 billion (approx. 3.85 billion Euros). The company has about 18 000 employees.

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For more information please contact:

Peter Torstensson
Senior Vice President, Communications
Alfa Laval
Tel: + 46 46 36 72 31
Mobile: +46 709 33 72 31

Gabriella Grotte
Investor Relations Manager
Alfa Laval
Tel: +46 46 36 74 82
Mobile: +46 709 78 74 82