



NEWS RELEASE

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Alfa Laval Group
Box 73
SE-221 00 Lund
Sweden
Visit: Rudeboksvägen 1

Tel: +46 46 36 65 00
www.alfalaval.com

Alfa Laval continues to win fleet agreements for its ballast water treatment systems

Alfa Laval – a world leader in heat transfer, centrifugal separation and fluid handling – has signed two fleet agreements for Alfa Laval PureBallast 3, in addition to eight fleet agreements signed earlier during 2018. The latest two fleet agreements comprise the delivery of systems for retrofitting onboard 80 vessels. The individual orders will be booked in the Marine Separation & Heat Transfer Equipment unit of the Marine Division between 2019 and 2024, and a vast majority will be delivered before 2022.

The interest to sign fleet agreements for the Alfa Laval PureBallast water treatment system has gradually increased during 2018. This has resulted in ten agreements so far during the year, including the agreements that recently were signed by two ship owners to secure compliance with the ballast water treatment regulations; TORM and Nippon Yusen Kabushiki Kaisha (NYK).

NYK is a comprehensive logistics provider that offers service by land and air in addition to sea - operating close to 800 vessels, spanning from capesize bulk carriers to LNG carriers. NYK, which already has experience from the Alfa Laval PureBallast water treatment system, has signed a fleet agreement for a new wave of installations.

TORM, a tanker company with global operations and a leading carrier of refined oil products, has worked with the Alfa Laval PureBallast 3 Ex system since 2017, and has now signed an agreement for their product tankers fleet-wide. This agreement includes Alfa Laval's connectivity units, which will provide remote access to operational performance data from the installed systems, will secure long-term compliance with ballast water treatment regulations.

“Based on a careful evaluation of the solutions on the market and our experience with PureBallast 3 Ex on board, we are confident that Alfa Laval is the right choice for ballast water treatment on our tankers,” says Jesper S. Jensen, Head of Technical Division at TORM. “The system's high performance, in combination with Alfa Laval's global presence and service offering, will mean compliance security for our vessels.”

“I am very pleased, and it is of course encouraging, that a number of customers, including NYK and TORM, have signed fleet agreements,” says Peter Leifland, President of the Marine Division. “The fact that one of the agreements includes our

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new Alfa Laval PureBallast connectivity unit confirms the high interest in solutions that provides performance data.”

Did you know that... Alfa Laval PureBallast, the world’s first commercially available chemical free ballast water treatment system, has been developed in cooperation with Wallenius Water? Today all PureBallast systems are available with both IMO and U.S. Coast Guard type approvals.

About Alfa Laval

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling. The company’s equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce food and beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

Alfa Laval’s products are also used in power plants, aboard ships, oil and gas exploration, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval’s worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena. Alfa Laval is listed on Nasdaq OMX, and, in 2017, posted annual sales of about SEK 35.3 billion (approx. 3.6 billion Euros). The company has about 16 400 employees.

www.alfalaval.com

For more information please contact:

Peter Torstensson
Senior Vice President, Communications
Alfa Laval
Tel: + 46 46 36 72 31
Mobile: +46 709 33 72 31

Gabriella Grotte
Investor Relations Manager
Alfa Laval
Tel: +46 46 36 74 82
Mobile: +46 709 78 74 82