



## NEWS RELEASE

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### Alfa Laval starts signing frame agreements for PureBallast

**Alfa Laval – a world leader in heat transfer, centrifugal separation and fluid handling – has signed two frame agreements during last week with ship-owners to deliver Alfa Laval PureBallast systems for retrofit installations. The frame agreements represent a total value of approximately SEK 200 million and deliveries will span over a three-year period, from late 2017. The booking of call-off orders will be timed with the ships' dry-docking schedules and hence gradually appear in the Separation & Heat Transfer Equipment unit of the Marine Division.**

“We have for some time seen an increased activity and interest in our ballast treatment systems” says Peter Leifland, President of Alfa Laval’s Marine Division. “These two frame agreements confirm that the market has started to move and that ship-owners find Alfa Laval PureBallast a proven and attractive system”.

Alfa Laval PureBallast, developed in co-operation with Wallenius Water, was the first chemical-free solution for ballast water treatment certified by IMO (the International Maritime Organization) and one of the first systems to receive the US Coast Guard type approval for usage in all water salinities, including fresh water.

The Ballast Water Convention was ratified in September last year and it will enter into force September 8, 2017. From this date newly built vessels must have a ballast water treatment system installed, while existing vessels need to install a ballast water treatment system at the time of their next dry-dock. Ships normally dry dock every fifth year.

**Did you know that...** Alfa Laval expects that 20 000 ships will retrofit a ballast water treatment system between 2017 and 2025?

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### **About Alfa Laval**

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

The company's equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce food and beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

Alfa Laval's products are also used in power plants, aboard ships, oil and gas exploration, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval's worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena. Alfa Laval is listed on Nasdaq OMX, and, in 2016, posted annual sales of about SEK 35.6 billion (approx. 3.77 billion Euros). The company has about 17 000 employees.

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