



NEWS RELEASE

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Alfa Laval has signed a partner agreement to supply solutions for insect processing

Alfa Laval – a world leader in heat transfer, centrifugal separation and fluid handling – has signed a partner agreement with Bühler Insect Technology Solutions, a pioneering provider of integrated solutions for insect rearing and processing. Together the two companies will offer advanced modular insect plant solutions to the booming insect industry.

Alfa Laval and Bühler Insect Technology Solutions have been cooperating since early 2018 and jointly developed tailored solutions for heat transfer, solid and lipid separation, and fluid handling for modular insect plant solutions. Through the newly signed exclusive partner agreement Alfa Laval and Bühler Insect Technology Solutions will provide solutions to enable small facilities to scale-up to efficient, integrated protein production plants for insect proteins for further use as animal feed.

The two companies will also cooperate on further research & development, marketing and after-sales services.

“We are looking forward to bringing our expertise from other applications to this dynamic new market. The collaboration with Bühler allows us to combine our proven technology with a complete, integrated solution – and serve the customers better than either of us could do on our own,” says Nish Patel, President of Alfa Laval’s Food & Water Division.

Andreas Aepli, CEO Bühler Insect Technology Solutions says: “In Alfa Laval we are proud to have found a partner who shares our approach and vision in this exciting new industry. We are convinced that insects will play an important role in making our food system more sustainable.”

Did you know that... rising costs of proteins and an increased focus on sustainability are strong drivers for the emerging insect industry - a sector reporting over USD 300 million of investments in 2018 alone?

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About Bühler Insect Technology Solutions

Bühler Insect Technology Solutions provides modular solutions for the industrial-scale transformation of organic residues into quality ingredients using the power of insects. It covers the entire supply chain from feedstock handling to rearing, separation and extraction. Bühler Insect Technology Solutions is part of the Bühler Group which operates in 140 countries. In 2018, over 13,000 employees generated a turnover of 3.3 billion Swiss francs.

About Alfa Laval

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

The company's equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce food and beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

Alfa Laval's products are also used in power plants, aboard ships, oil and gas exploration, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval's worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena. Alfa Laval is listed on Nasdaq OMX, and, in 2018, posted annual sales of about SEK 40.7 billion (approx. 4.0 billion Euros). The company has about 17 200 employees.

www.alfalaval.com

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