



ALFA
ROMEO

The image features the Alfa Romeo logo in white on a dark blue background. The logo is composed of two horizontal stripes. The upper stripe contains the word "ALFA" in a stylized, bold, sans-serif font. The lower stripe contains the word "ROMEO" in the same font. A thin white line runs horizontally through the center of the logo, separating the two words. The letters are slightly offset from the center line, creating a sense of movement or a 3D effect. The overall design is clean and modern.



Equipment Division

Susanne Pahlén Åklundh
Executive Vice President
Alfa Laval Group

Strategic drive

Equipment Division



**“Component”
Driven**

Sales Channels,
e-business,
OEM volumes

Marine & Diesel Division



**“Marine and
Diesel Industry”
Driven**

Customised systems,
Modules,
Service solutions

Process Technology Division



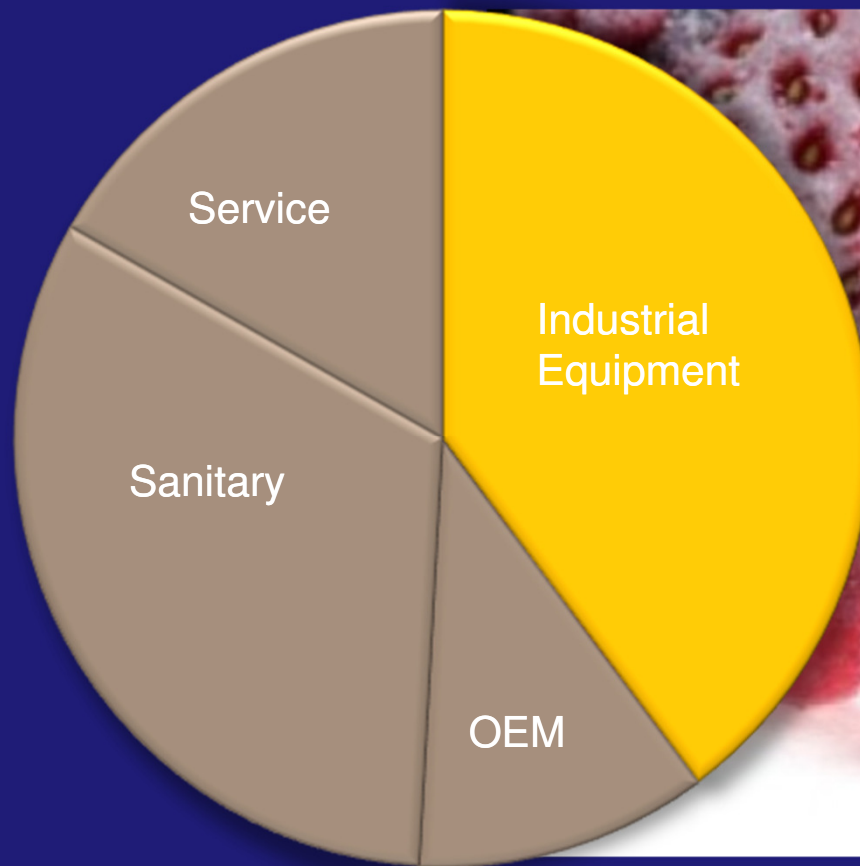
**“Process
Solution”
Driven**

Product solutions,
Systems/Modules,
Process lines

Sales channels & e-business

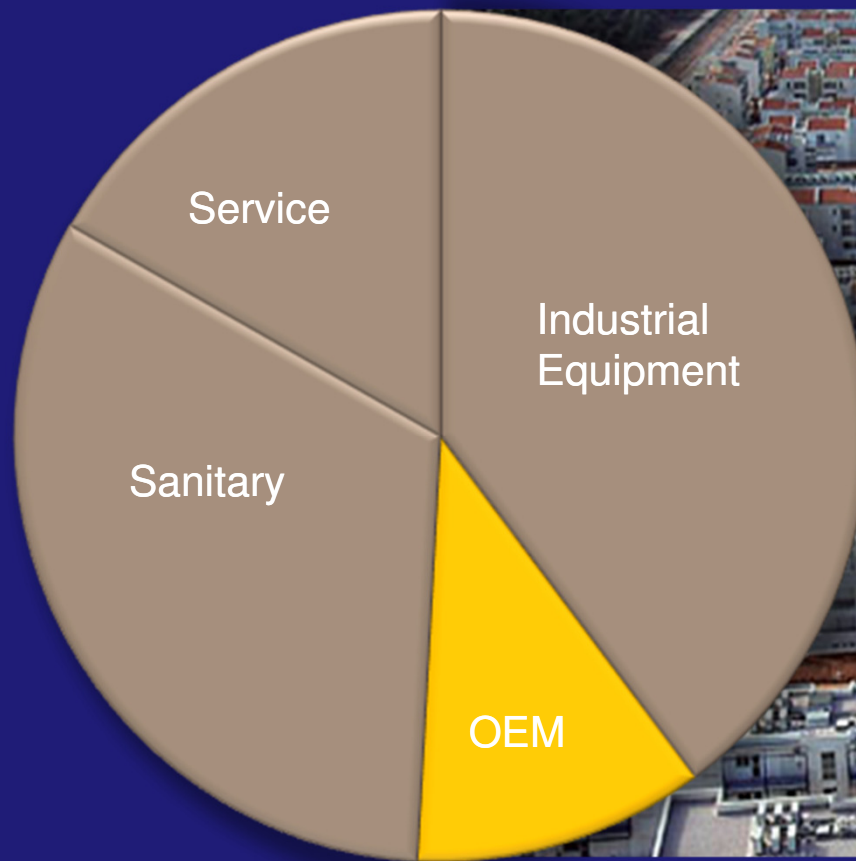


Focus on customer segments



Orders received January – September 2013

Focus on customer segments



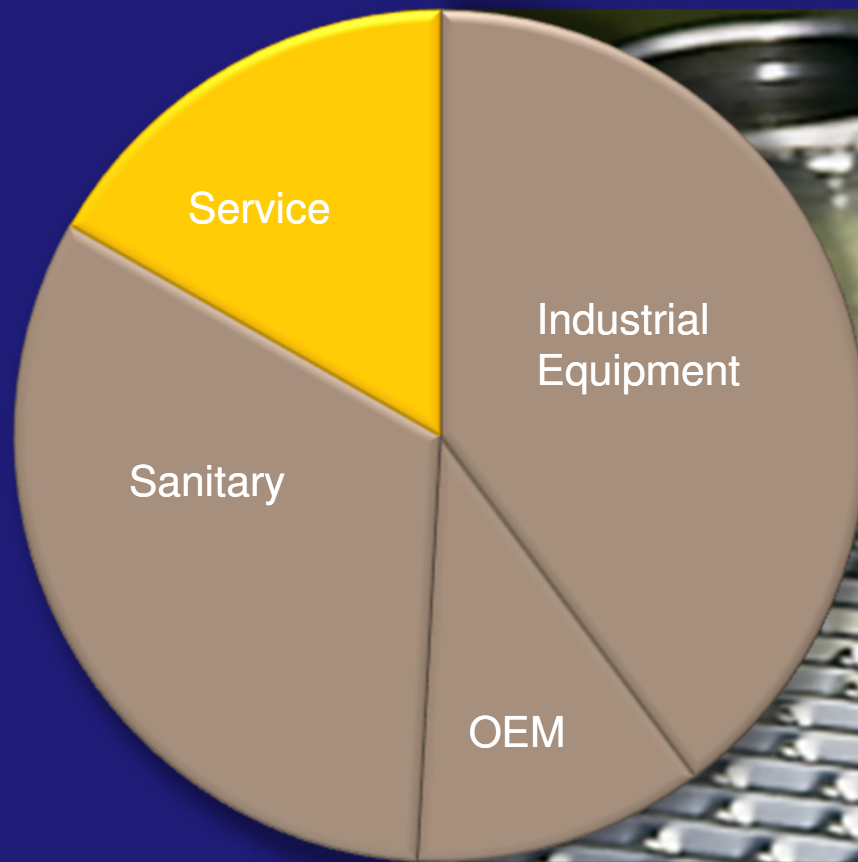
Orders received January – September 2013

Focus on customer segments



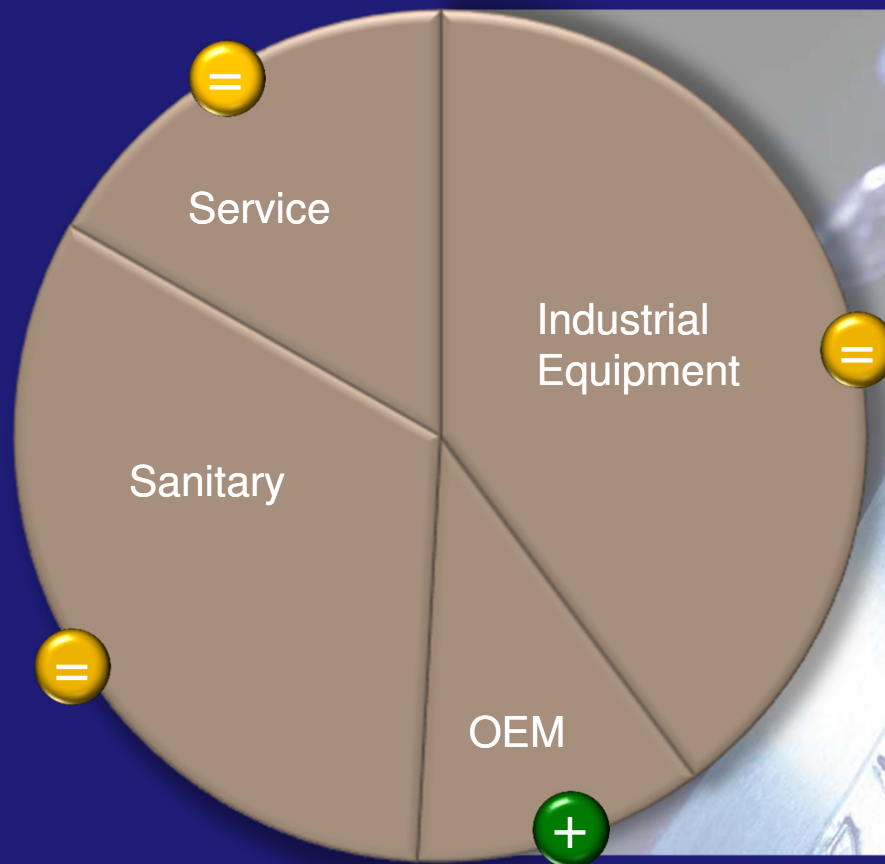
Orders received January – September 2013

Focus on customer segments



Orders received January – September 2013

Focus on customer segments



Equipment division

- * Strong base business
- * Continued focus on channel and price management
- * E-business roll-out
- * Increased living standard, energy efficiency and environmental awareness gives new opportunities

Orders received January – September 2013



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The image features the Alfa Romeo logo in white on a dark blue background. The logo is composed of two horizontal lines. The top line is a thin, slightly curved line. The bottom line is a thicker, slightly wavy line. The word "ALFA" is written in a stylized, bold, sans-serif font across the top line. The word "ROMEO" is written in a similar stylized, bold, sans-serif font across the bottom line. The letters are white and stand out against the dark blue background.