

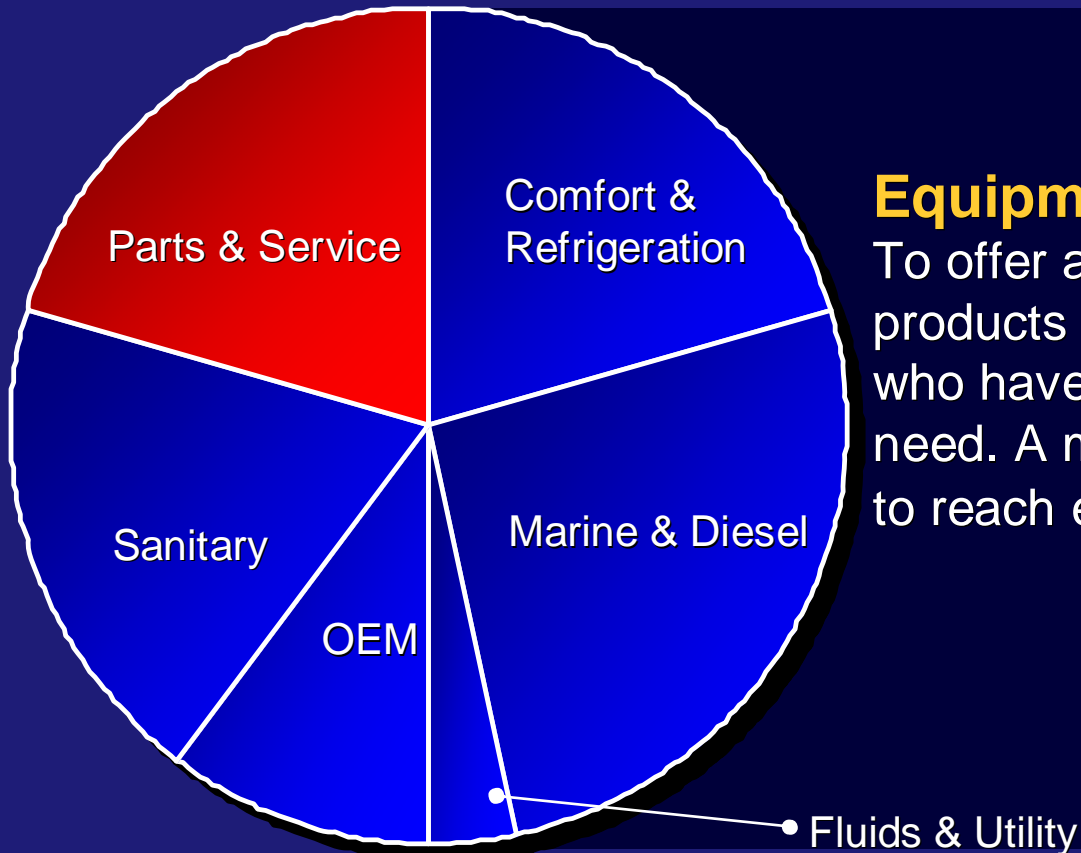
ALFA
LAVIA



Equipment Division

Mr. Svante Karlsson
Executive Vice President
Alfa Laval Group

Focus on customer segments

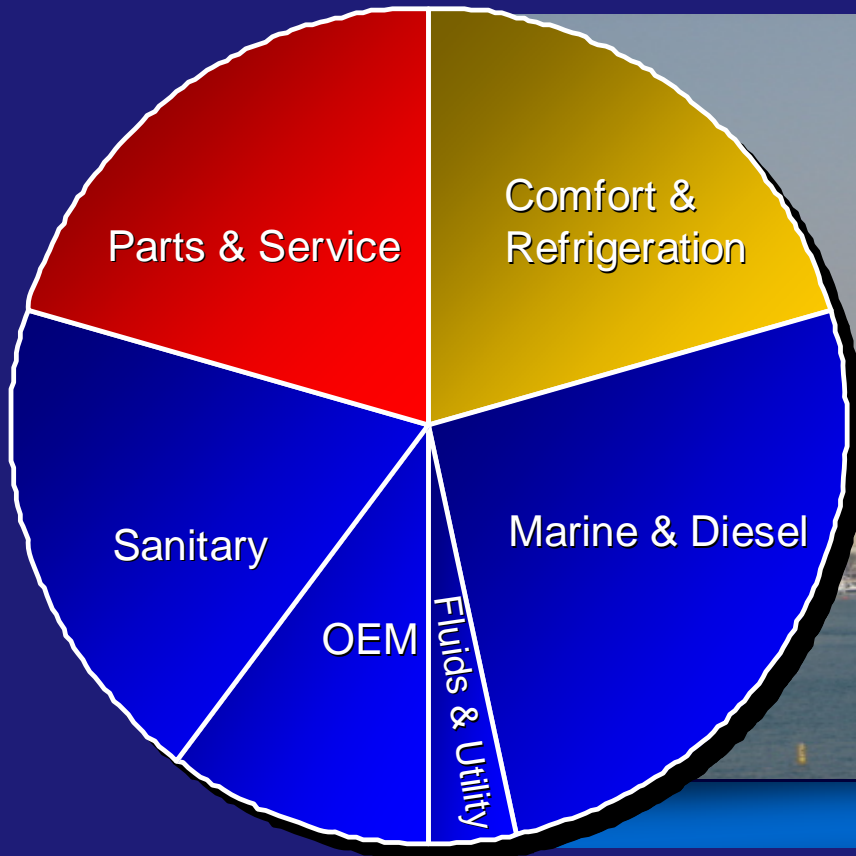


Orders received January – September 2006

Equipment Division

To offer a range of high-performance products and solutions for customers who have a well-defined and regular need. A multiple sales channel strategy to reach end-users.

Focus on customer segments



Orders received January – September 2006

Comfort & Refrigeration

District cooling

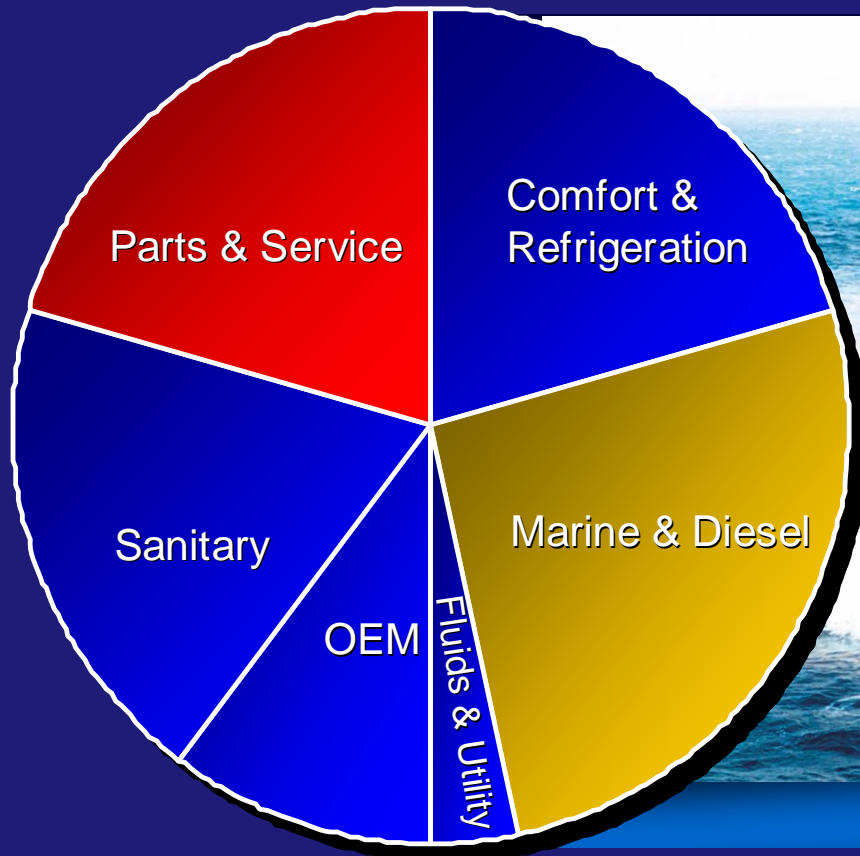


The perfect temperature for Mona Lisa

Climespace France, supplies air-conditioning via a 52 km underground network.

- ☀ 460 buildings
- ☀ 180.000 Alfa Laval PHE plates
- ☀ Alfa Laval service agreement

Focus on customer segments

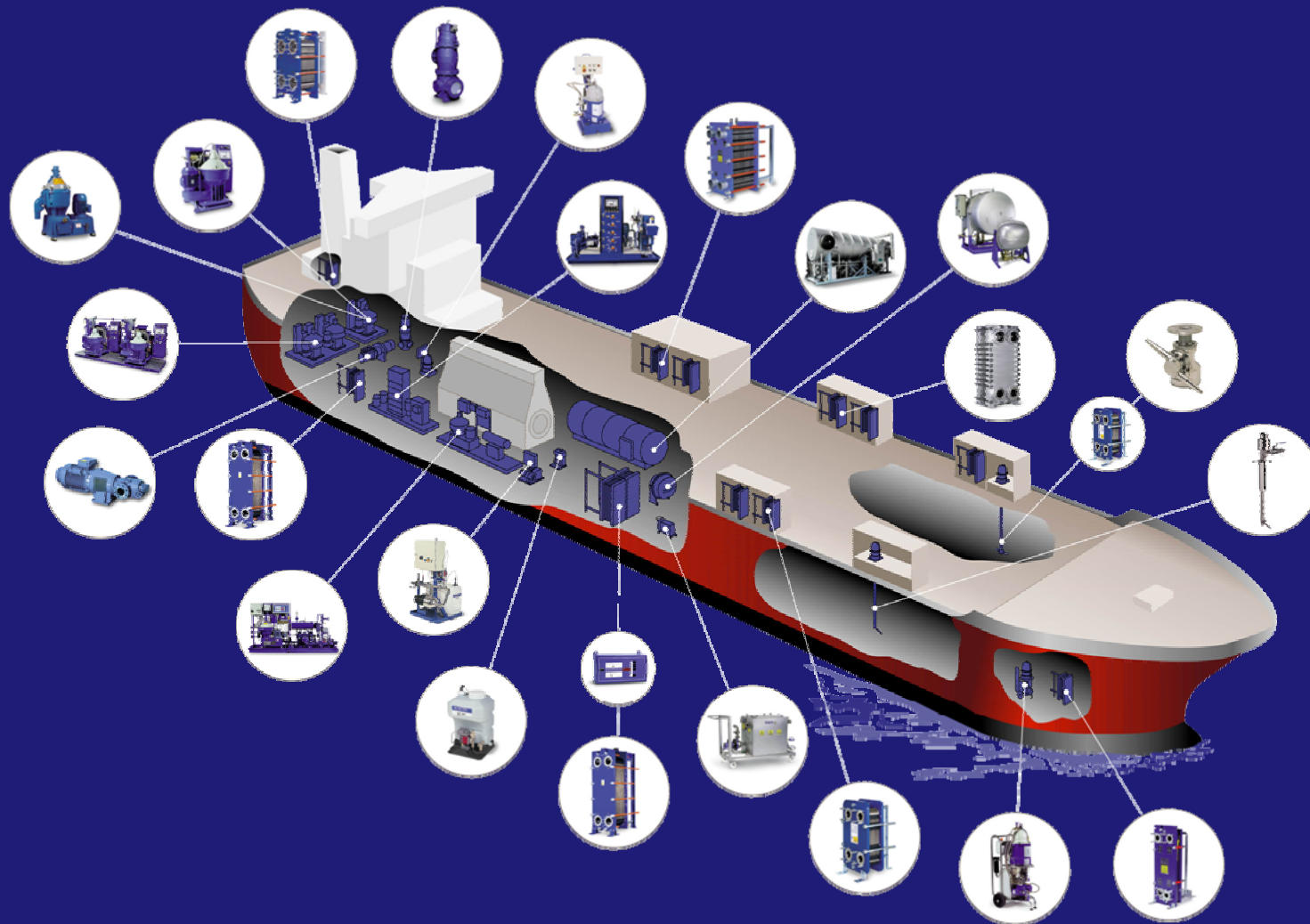


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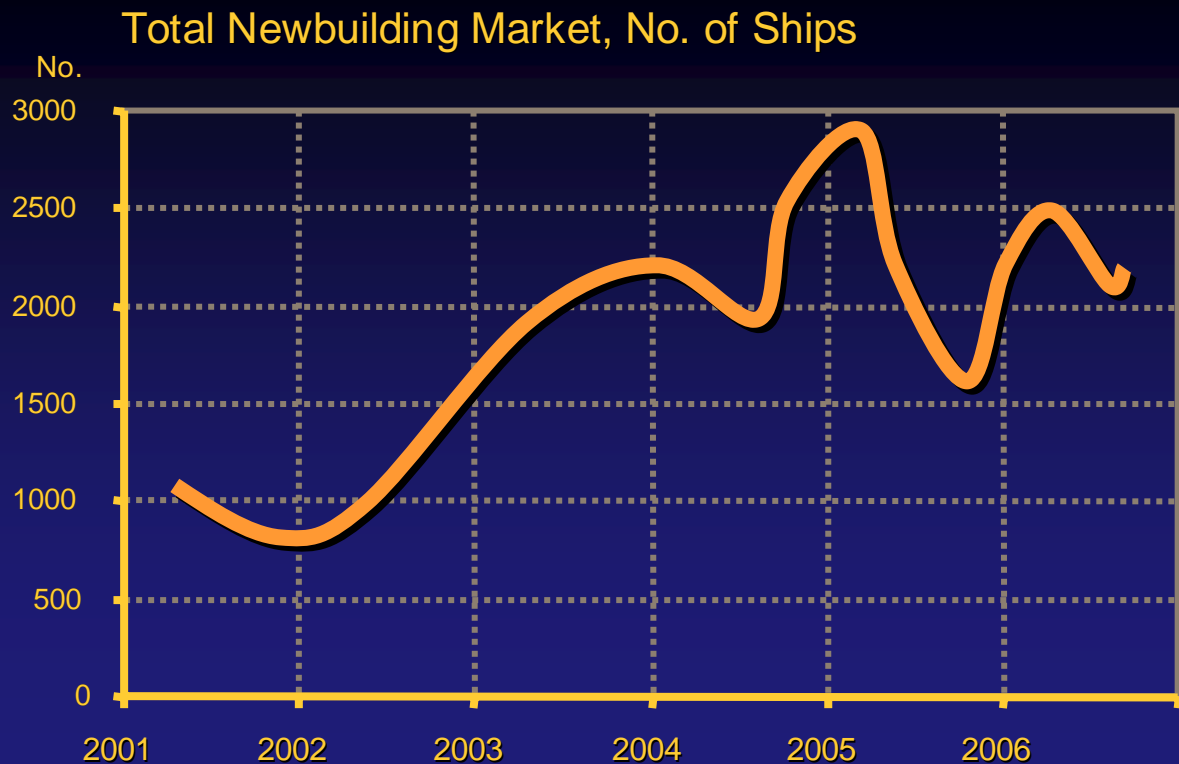


Marine & Diesel

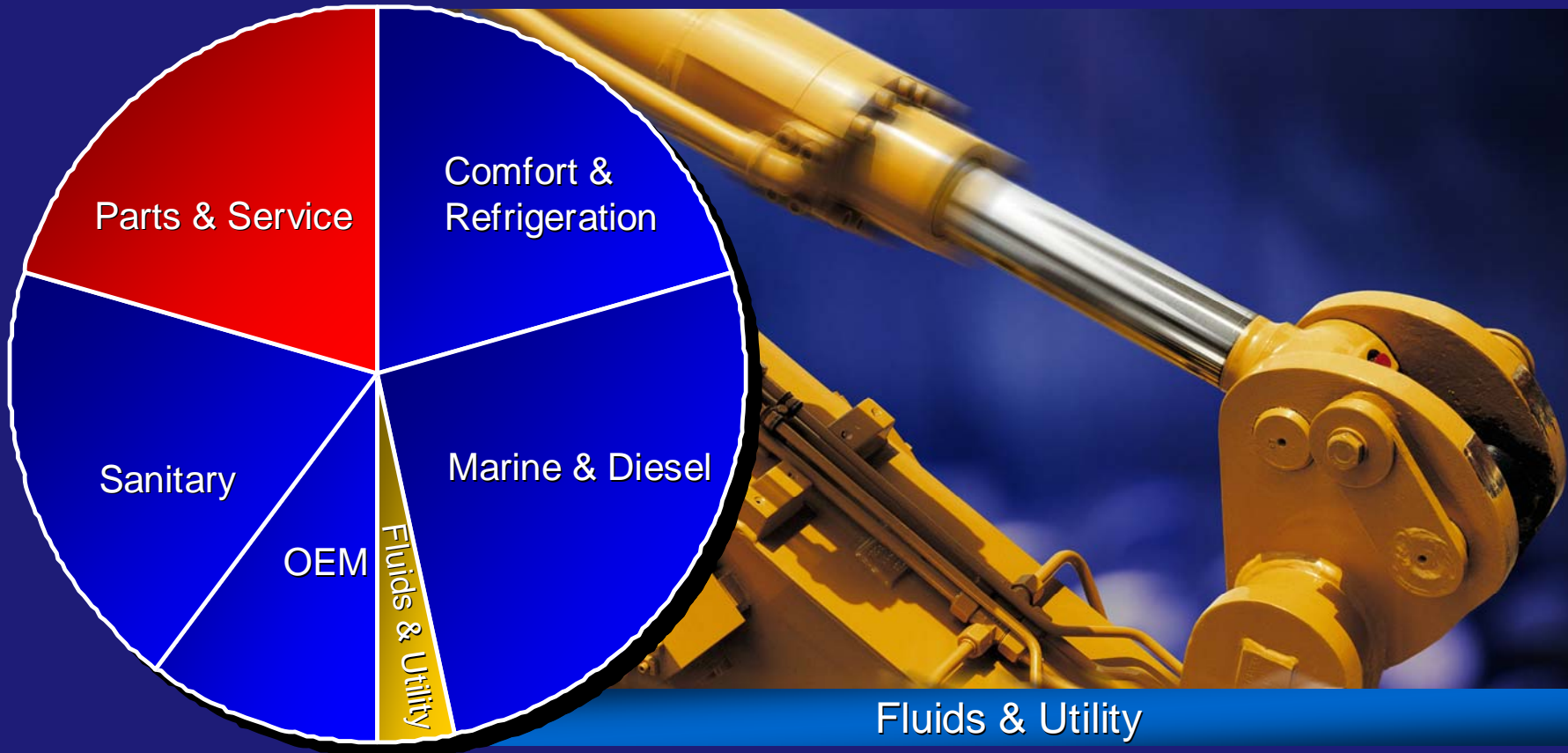
Complete offer



Contracting of ships

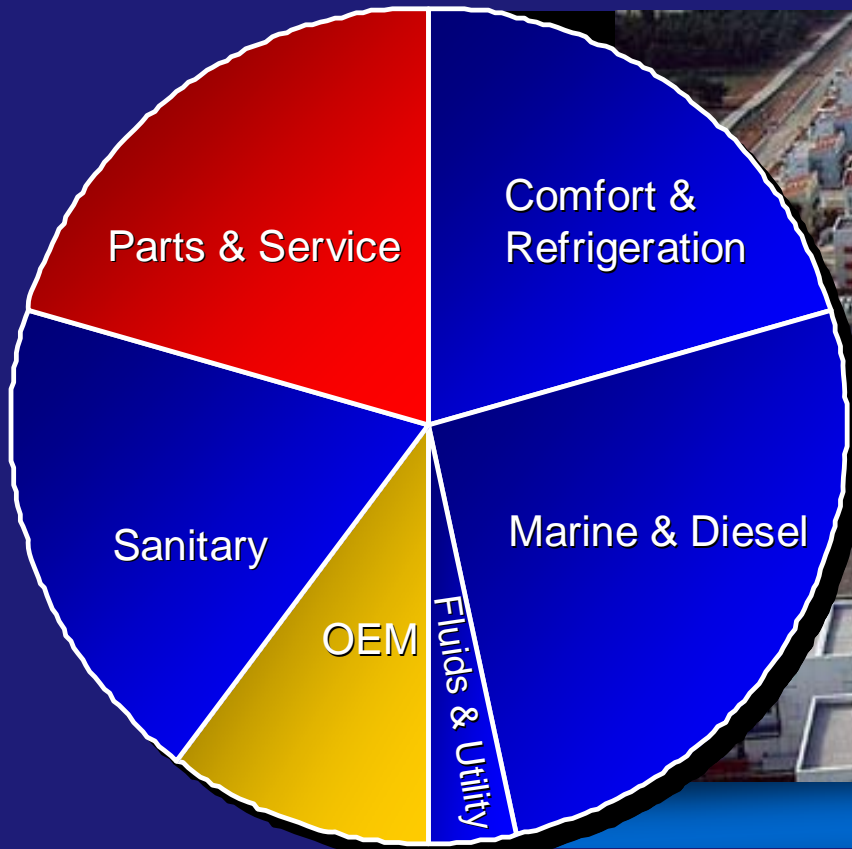


Focus on customer segments



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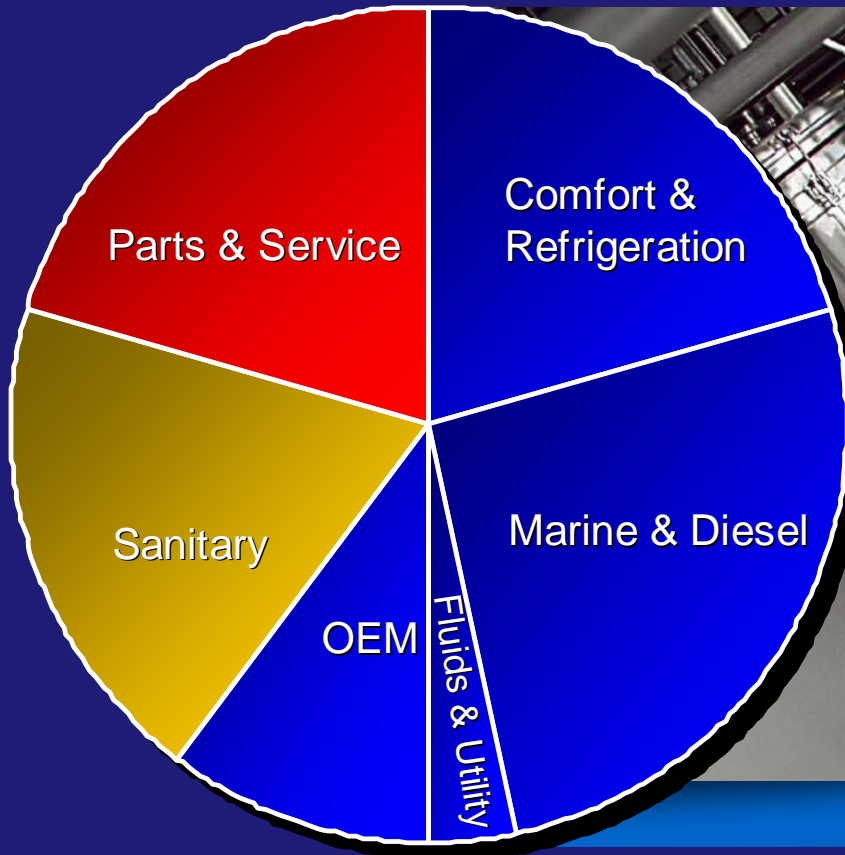
Focus on customer segments



Orders received January – September 2006

OEM

Focus on customer segments

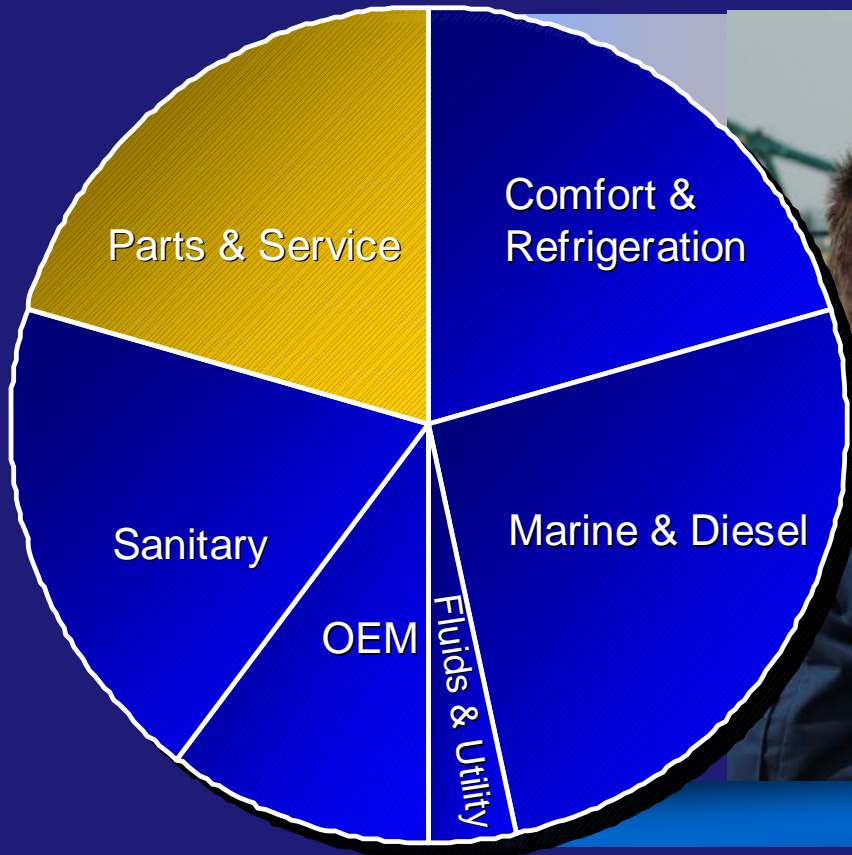


Orders received January – September 2006



Sanitary

Focus on customer segments

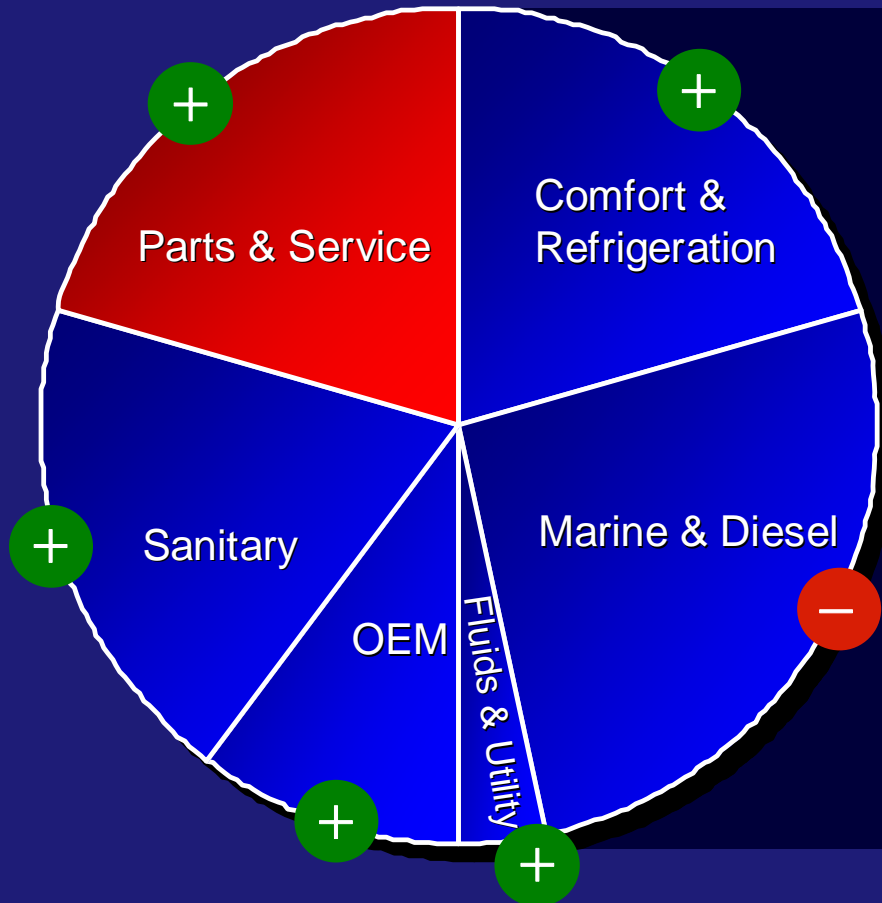


Orders received January – September 2006



Parts & Service

Focus on customer segments



Orders received January – September 2006

Equipment Division

- * Generally good business climate
- * Stabile marine market
- * AC, cooling and heat pump market growing rapidly
- * Parts & Service steady growth



ALFA
ROMEO

The image features the Alfa Romeo logo in a stylized, white, blocky font against a dark blue background. The logo is centered and consists of two lines of text. The top line reads "ALFA" and the bottom line reads "ROMEO". The letters are thick and have a slightly irregular, hand-drawn appearance. A thin white horizontal line runs through the middle of the logo, separating the two lines of text. The background is a solid dark blue.